

## Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W  
----- 127009

R 231530Z JAN 76  
FM AMEMBASSY GABORONE  
TO USDOC WASHDC  
INFO AMEMBASSY LAGOS  
AMEMBASSY ADDIS ABABA  
AMEMBASSY PRETORIA  
AMEMBASSY NAIROBI  
AMCONSUL JOHANNESBURG  
SECSTATE WASHDC 7532

UNCLAS GABORONE 0114

E.O. 11652: N/A

TAGS: BEXP, ET, NI, KE, SF, BC

SUBJECT: AVIATION AND GROUND SUPPORT EQUIPMENT TRADE MISSION TO  
NIGERIA, ETHIOPIA AND BOTSWANA

FOR COMMERCE (ALE/CARTERON AND MILLER/FIELDLER FROM SEVER/EDDY)

1. FUNCTIONS AND RESPONSIBILITIES OF AO SEVER IN GABORONE  
COMPLETED. AMBASSADOR AND ALL HIS STAFF HAVE PITCHED IN TO  
JELL ARRANGEMENTS FOR AN INTENSIVE SCHEDULE FOR THE TRADE  
MISSION. PLANS INCLUDE (A) A LUNCHEON AND A RECEPTION WHICH  
AMBASSADOR HAS KINDLY AGREED TO HOST, EMBASSY BRIEFING, (B)  
A CRISP TWO-HOUR MEETING CONDUCTED BY THE EMBASSY OFFICER TO  
PROVIDE AN OPPORTUNITY FOR AVIATION LEADERS OF BOTSWANA TO  
OUTLINE FACILITIES AND ASPIRATION AND FOR TRADE MISSION  
MEMBERS TO PEAK INTEREST IN THEIR PRODUCTS/SERVICES TO BE  
'17 0 3\$ (C) ONE-ON-ONE INDIVIDUALIZED APPOINTMENTS  
AS DETAILED IN THE TM PROGRAM IN BOTSWANA OUTLINED BELOW.  
THE VISIT TO BOTSWANA DN THE FORMAT ARRANGED ARE BELIEVED  
BEST TO GIVE FAST START FOR TRADE MISSION MEMBERS IN A LAND-  
LOCKED COUNTRY WITH FEW ROADS, WHICH WILL BE EXPANDING ITS  
INTERNATIONAL AS WELL AS GRASS-ROOTS AIR TRANSPORT  
SECTOR. IN ROUGHLY SIMILAR SITUATIONS ARE NEIGHBORING  
ZAMBIA, LESOTHO AND SWAZILAND. HERE, TRANSPORTATION  
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AND COMMUNICATIONS HAVE HIGHEST PRIORITY, AND PROPOSALS

INCLUDING FINANCING MAY HAVE FIRST CONSIDERATION.

2. MISSION ARRIVAL: CONTROL OFFICERS (CO) ARE EMBASSY ADMIN. OFFICER PAUL MOOPER AND COMMERCIAL OFFICER WILLIAM POPE. CO HOOPER WITH EMBASSY TRANSPORTATION WILL MEET TM ON FEB. 9 AT GABORONE AIRPORT AT 0910 HOURS ON FLIGHT BP 212 FROM JOHANNESBURG. POPE WILL BE RETURNING FROM YAOUNDE COMMERCIAL OFFICERS CONFERENCE AND WILL ACCOMPANY TM ON BP 212 JOHANNESBURG-GABORONE. CO HOOPER WILL TRANSPORT TM TO HOLIDAY INN AND CHECK IN. AT BIC, ALSO IN HOLIDAY INN, POPE WILL BRIEF TM RE GENERAL AND AVIONICS CIRCUMSTANCES IN AREA. AT THE BRIEFING, INDIVIDUALIZED SCHEDULES OF APPOINTMENTS FOR TM MEMBERS WILL BE DISTRIBUTED.

3. PRELIMINARY PROGRAM OUTLINE IS AS FOLLOWS:

MONDAY, FEB 9

0900 - ARRIVE GABORONE VIA BP 212 AND PROCEED TO HOLIDAY INN

1015 - BRIEFING BY EMBASSY STAFF AT BIC

1100 - SEMINAR WITH GOB OFFICIALS AND OTHERS AT HOLIDAY INN CONFERENCE ROOM

1300 - LUNCHEON AT AMBASSADOR'S RESIDENCE

1500 - INDIVIDUAL APPOINTMENTS WITH DIRECTOR OF CIVIL AVIATION; OTHER INDIVIDUAL APPOINTMENTS ALSO TO BE ARRANGED BY EMBASSY STAFF

1830 - RECEPTION AT AMBASSADOR'S RESIDENCE

2000 - FREE

TUESDAY, FEB 10

MORNING - INDIVIDUALIZED AND/OR FOLLOW-UP APPOINTMENTS

NOON - TERMINATION OF MISSION.

4. PRINCIPAL FACILITIES: BUSINESS INFORMATION CENTER/HOSPITALITY SUITE IS LOCATED IN THE HOLIDAY INN, WHICH IS ALSO THE OFFICIAL RESIDENCE OF THE MISSION. THE EMBASSY BRIEFING WILL BE IN THE BIC. THE TM DIRECTOR'S SUITE IS ADJACENT TO THE BIC. ADDITIONALLY, EIGHT SINGLES WITH BATH HAVE BEEN RESERVED FOR MISSION MEMBERS.

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5. SLIDES/FILM/VTR: A 35MM SLIDE PROJECTOR WILL BE AVAILABLE FOR TM MISSION MEMBERS USE. VTR EQUIPMENT IS NOT AVAILABLE IN GABORONE, BUT A 16MM FILM PROJECTOR IS. THEREFORE, IF LAGOS EXPERIENCE IS GOOD WITH 16MM FILM, EMBASSY GABORONE WOULD LIKE THE FILM TO BE BROUGHT BY TM DIRECTOR. ENVISIONED ALTERNATIVE USES OF 16MM FILM ARE THE ONE-HOUR MEETING OR RECEPTION MENTIONED ABOVE PARAGRAPH 1.

6. TENTATIVE BUDGET AS FOLLOWS: BIC \$20 TEMPORARY SECRETARY - \$80; VEHICLE RENTAL - \$80; CONFERENCE ROOM - \$25, PHOTOGRAPHER AND FILM DEVELOPING - \$75. HOSPITALITY BUDGET AS FOLLOWS:

LUNCHEON - \$170; RECEPTION - \$100; BEVERAGES FOR SUITE - \$35; COFFEE FOR SEMINAR - \$25; TENTATIVE TOTAL BUDGET - \$610.

7. MISSION TERMINATION: TM TERMINATES AT NOON, TUESDAY, FEB 10. MISSION MEMBERS WILL BE ENCOURAGED TO EXTEND THEIR STAY IN BOTSWANA AS DEEMED APPROPRIATE TO MAKE FOLLOW-UP BUSINESS CONTACTS. HOWEVER, THE EMBASSY WILL CTSPOR# TEN PERSONS

ON SA 103 LEAVING AT 1510 ON TUESDAY, FEB 10, WHICH IS THE ONLY FLIGHT FOR JOHANNESBURG ON THAT DAY. THIS OR OTHER DEPARTURE ARRANGEMENTS DESIRED BY TM MISSION MEMBERS SHOULD BE CONVEYED AS EARLY AS POSSIBLE TO EMBASSY GABORONE, WHICH IS PREPARED TO FACILITATE THE DEPARTURE OF TM MEMBERS AS REQUESTED.

8. FURTHER DETAILS OF POST'S PREPARATIONS FOR THE TM ARE OUTLINED IN THE AO'S MEMORANDUM OF UNDERSTANDING GIVEN TO THE POST FOR TYPING IN FINAL AND DELIVERY TO THE TM DIRECTOR AS IN LAGOS AND ADDIS ABABA. THE AO HAS RETAINED A DRAFT COPY FOR INTERIM USE BY THE TM DIRECTOR.

BOLEN

NOTE BY OC/T: #AS RECEIVED.

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